

Southeastern Regional MH/DD/SAS  
Request for Interest (RFI)  
Comprehensive Array of Services

Release Date: November 10, 2004

Southeastern Regional MH/DD/SAS is seeking information from established provider organizations interested in delivering a comprehensive array of services to individuals with mental health and substance abuse disorders within the geographical area of Robeson, Scotland, Bladen and Columbus Counties.

The objective of this RFI is to solicit information from organizations that may be interested in and capable of performing the work described herein. This RFI is for information and planning purposes only and should not be interpreted as a contract (implicit, explicit, or implied), nor does it imply any form of an agreement to any potential candidate. In addition, no inference should be made that we will purchase and/or implement in the future any of the programs or services proposed by the respondents. Acknowledgment of receipt of responses will not be made, nor will respondents be notified of Southeastern Regional MH/DD/SAS's evaluation of the information received. As a result of the RFI, Southeastern Regional MH/DD/SAS may issue a Request for Proposals (RFP).

Southeastern Regional MH/DD/SAS is seeking to identify provider organizations that can demonstrate the capability of providing a comprehensive array of services for adults and children within the four-county area encompassing 250,000 citizens. These services would be transformed to evidence-based practices as defined by the North Carolina Department of Health and Human Services by July 1, 2005. The services will need to be developed into a recovery/community-based model that includes both traditional and nontraditional services and supports. Approximately 9,000 citizens (both adults and children) are currently enrolled and receiving services through direct service supervision by Southeastern Regional MH/DD/SAS or under contract with a provider.

Services to be considered in the RFI include:	Current FY '05 Operational Budget
Comprehensive Clinical (Outpatient) Services	\$2,185,976
Psychosocial Rehabilitation (4)	735,003
Residential Substance Abuse Services	237,916
Case Management	5,168,960

Work First (Children’s Protective Services)	\$ 179,130
ACTT – Assertive Community Treatment Team	1,050,732
Children’s Day Treatment	171,559
Adult Developmental Vocational Program (4)	1,900,236

Currently, there are multiple funding streams for services. Funding comes from Medicaid, Division of Mental Health State funds, Temporary Assistance for Needy Families (TANF), local funds, the State’s Children’s Health Insurance Program, Federal funds, Medicare, insurance, managed health plans and patient fees.

Organizations must be capable of providing first response crisis services to consumers when in need and may refer consumers in crisis to the Area Authority/LME crisis services when needed. Awards may be made to a provider who in turn subcontracts to or develops partnerships with other providers, some of whom may already be enrolled as a provider, for the provision of services. However, the provider must deliver at least sixty (60) percent of the services and maintain a presence within the general area of the geographical area served. Southeastern Regional MH/DD/SAS will provide utilization management functions to authorize and pay for the services delivered by the provider on a fee for service basis. Southeastern Regional MH/DD/SAS will monitor the services delivered by the provider and use this data for quality management.

**INSTRUCTIONS:**

Interested organizations should submit a letter of interest with capability statement of no more than 10 pages that details the organization’s mission, corporate infrastructure, service history and experience and qualifications. Specifically address the ability to establish and operate a reliable, well-monitored, efficient, and responsive service system to persons with mental health and substance abuse needs. Indicate the management and clinical capacity to convert the current services to evidenced-based practices.

Letters of Interest should be submitted by December 10, 2004 to:

Gary Allen, Contract Manager  
Southeastern Regional Mental Health/DD/SAS  
Suite B 2003 Godwin Avenue  
Lumberton, N. C. 28358  
Email: [gallen@srmhc.org](mailto:gallen@srmhc.org)

If submitting information via email please indicate RFI-Comprehensive Services in subject line

